



Tuesday, October 20

9:30 h – 10:15 h

Registration – Welcome Coffee

10:15 h – 10:45 h

Welcoming remarks

- **Global ESCO** Network committee members.
- **Janis Rey**, president of **ANESE**.
- **Yolanda Garcia**, HoU Relations with Members States & Energy Communities.

10:45 h – 11:15 h

Main sponsor panel – REPSOL

11:15 h – 11:35 h

Global ESCO Market

- **Jerome Bilodeau**, Head of Analysis, Energy Efficiency and Inclusive Transitions, **International Energy Agency**.
- **Clara Camarasa**, Senior Advisor, **UNEP Copenhagen Climate Centre**.
- *Speaker to be confirmed.*

11:35 h – 11:50 h

Passing the torch: from Türkiye to Spain

- **Carlos Ballesteros** (**ANESE**) and **Onur Ünlu** (**EYODER**)

11:50 h – 12:55 h

Policies for ESCO Market Development: Experiences from around the world on the role of the public sector in advancing ESCO markets

- **Moderator: Isabel Tejero**, board member **ANESE**.
- **Dr. Satish Kumar**, director Alliance for an Energy Efficient Economy (**AEEE, India**).
- **Oliverio Alonso**, Vicepresident **ANESE**.
- **Ricardo Velázquez**, president of Mexican Association of Energy Service Companies **AMENEER**.
- **Sinovuya Noji**, Energy Practitioner, South African National Energy Development Institute (**SANEDI**).



Tuesday, October 20

12:55 h – 14:15 h

Lunch break / Networking

14:15 h – 14:30 h

Sponsor panel: “The US ESCO Market and NAESCO’s Role”

- **Timothy Unruh**, Executive Director, National Association of Energy Service Companies (**NAESCO**)

14:30 h – 15:30 h

European Policy and Market Instrument Innovation: White Certificates and other instruments enabling energy efficiency targets and buildings energy performance

- **Moderator:** *Carlos Ballesteros, managing director ANESE.*
- Paolo Bertoldi, Senior Expert on EE at EU Commission
- Jacobo Llerena, Deputy Director General for EE (MITERD)
- Valérie Plainemaison, Secretary General, EE for Europe
- Poland (to be confirmed)

15:30 h – 16:35 h

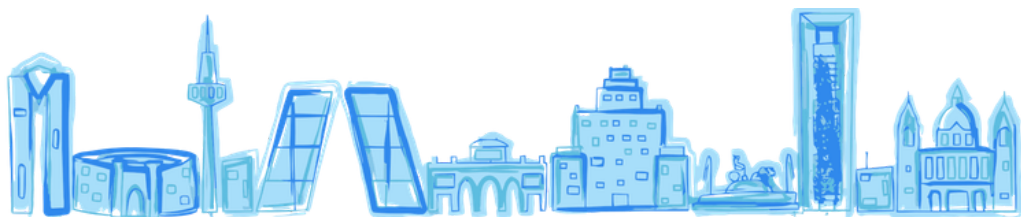
From Policy to Action: Delivery mechanisms translating policy ambition into investment-ready project

Moderator: *Rafal Cieslak, Attorney-at-Law and Associate Professor at University of Warsaw (to be confirmed)*

- Angeliki Konstantinopoulou, SEFA
- Dilip Limaye, Board Member – International Energy Advisory Council
- Svetlana Adamek, Senior Manager at ILF Consulting Engineers
- Dhevan Pillay, CEO & Director LTM Energy
- Ingmar Hermanns, CBO, Ainglie

16:35 h – 17:00 h

Wrap-up day 1



Wednesday, October 21

9:00 h – 9:30 h

Registration – Welcome Coffee

9:30 h – 9:55h

Welcoming remarks

- Global ESCO Network committee members

09:55 h – 10:10 h

Sponsor panel: “Unlocking Commercial Retrofits: Aligning Stakeholders through Profitability”

- **Philippe Le Fort**, CEO **SUPEROWNER**.

10:10 h – 11:10 h

Super ESCO model development around the world: case studies and experience learned

- **Moderator:** *Pierre Langlois, President of Econoler.*
- **Amandine Gal**, Sustainable Energy Principal Advisor at **ECONOLER**.
- **Mehdi Benjelloun**, Deputy General Manager, Attijari Capital Management, Management Company of the **African Energy Efficiency Fund (FAEE)**.
- **Jeremiah Kiplagat**, Director of the **Institute of Energy Studies & Research – Kenya Power**.

11:10 h – 11:40 h

Coffee break / networking

11:40 h – 12:45 h

De-risking ESCO Projects: How innovations facilitate access to finance and market expansion sponsored by SUPERPOWER.

- **Moderator:** *ANES board member (tbc)*
- **Pablo Osés**, Sustainable Finance Senior Specialist at **BASE Foundation**.
- **Cornelia Schenk**, Clean Energy Finance and Investment Policy Analyst, **OECD**.
- **Rodrigo Chaparro**, Chief Customer Officer, **Metro Bank (UK)**.
- **Marcos Tejerina**, Senior Energy Specialist **European Investment Bank (EIB)**.
- **Sanjay Dube**, CEO **Int. Institute for Energy Conservation (IIEC)**.



Wednesday, October 21

12:45 h – 13:50 h

Advancing Markets for Energy Efficiency: The Role of International Financial Institutions and Country Experiences in the use of EPC and the ESCO market development

- **Moderator:** Marina Olshanskaya, Energy Efficiency Consultant, ECA Energy Unit, World Bank.
- **Aditya Alexander Lukas**, Senior Energy Specialist Europe and Central Asia Energy Unit, World Bank.
- **Alfredo Bano**, Senior Energy Specialist, Asian Development Bank.
- **Ion Muntean**, Director, National Center for Sustainable Energy (CNED), Moldova.
- **Alisher Alimbaev**, Head of Department of International Relations and ESCO services Market Development (Republic of Uzbekistan).
- **Jahid Mikayilov**, HoD Ministry of Energy (Republic of Azerbaijan).
- **Njomza Hoxha**, Managing Director, Kosovo Energy Efficiency Fund.

13:50 h – 15:20 h

Lunch break / Networking

15:20 h – 16:25 h

Scaling Efficiency in Public Buildings: Enabling programmatic public procurement of ESCO services sponsored by NAESCO.

- **Moderator:** Timothy Unruh, Executive Director NAESCO.
- **Friederike Steddin**, Project Manager, German Business Initiative for EE (DENEFF).
- **Onor Ünlü**, President EE and Management Association of Türkiye.
- **Wendy Jali**, Energy Efficiency Project Officer, South African National Energy Development Institute (SANEDI).
- **Lindsey Hawes**, Municipal Energy Program Manager, City of San Diego (US).

16:25 h – 17:00 h

Closing remarks

- ANESE & Gen Executive committee members.

17:00 h – 19:00 h

NETWORKING / B2Bs